

How To Make A Success Of "In the Black" Online Auction At CountryMLS.net/Auction

We are glad to have you here. Welcome.

One of the most wonderful things about **"In the Black"** online auction is that it can be used to supplement incomes, sell "one time" items, or create a magnificent cash flow coming to you from around the entire world. Your **"In the Black"** online auction will be working for you 24 hours a day seven days a week, while you enjoy life and take time off when and whenever you want. **"In the Black"** online auction can represent freedom both financially and personally.

Start up tips for ensuring substantial profits on "In the Black" online auction. **"In the Black"** online auction is perhaps the easiest, fastest and less expensive way to start a home based online business. Here are great tips for getting started right.

"In the Black" is Perhaps the easiest and fastest way to start a home based online business. Here are 9 Tips to starting a Successful Business:

1. **Register as a reseller.** Go to the **"In the Black"** Web Page and Register as a Reseller. CountryMLS.net/Auction **It's simple and registration is free.**
2. **If you're new to online auctions, practice.** Find something around the house you no longer want. Some thing that is easy to ship.
3. **What to sell?** Sell only things you are interested in and have some knowledge about.
4. **Create your ads.** Make sure your ads and product descriptions are clear and brief.
5. **Pictures.** You need pictures of your products. People need to see what you have. Online isn't like a store where they can touch and feel. They can only see and read. You must be very descriptive, but again, brief. Let your customer decide.
6. **Payment options.** Will your buyer pay with a foreign currency? On "In the Black" this is entirely possible. Being able to meet the world's market is very much to the advantage of not only the buyer, also but you the seller. **"In the Black"** has instant currency conversion.
7. **Shipping.** Make the requirements simple. Always pack your sold items well to ensure your customer is happy with delivery. Also at **"In the Black"** auction you can find suppliers that will drop ship for you. An amazing money saving convenience for you.
8. **You will want feedback from your customers.** Being a good seller, you will get very favorable comments. This will help you sell more products and quicker. Word of mouth is the best advertising you can get. Keep your customers on a current list.
9. **Keep your eye on what other people are doing on the "In the Black" auction.** Contrary to what most people believe, your fellow sellers will freely offer information that will help you along. They know a happy marketplace is a profitable marketplace.

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Tips to make your "In the Black" online auction very profitable. Keep it simple! It's an old saying, but how truthful it is. Offer a good product for a good price and you'll be sure to get the maximum profits. Keep the nonsense out of it. Surprisingly, people want to purchase a product and get enjoyment out of it. Being known for your exceptional offer is good, but find one that works and stick with it. In the marketing world, that is called "branding". Once a product is branded, then all people need to know is where to get it. Keep them on your buyer's "update list". Keep your customers posted of product improvements and changes, when it's time to renew, or when it is time to re-purchase, let your customers know. In other words, stay touch and your customers and they will continue to comeback and do repeat business with you. Give them good service and exceptional courtesy and they will become a customer for life.

Finding things to sell on your "In the Black" online auction is not difficult. Go to the **"In the Black" online auction** <http://www.countrymls.net/Auction> and at the bottom of every page are some suppliers of items that are offered at amazingly low prices. Many suppliers provide shipping programs to your customers that save you considerable time and money. You'll also find people that will ship your sale for you and make your cash flow machine as easy as it can possible get. Even though many suppliers are at your disposal, the Internet is full of wonderful products you can now get from worldwide sources for very low costs, many at far below wholesale prices.

Here are some more great reasons for starting your "In the Black" online auction multiple cash flow business today. Your new business can send you many extra dollars for your always talked about dream vacation, new car, controlled and steady income, fill your savings account, provide for investments, supplement incomes, add to retirement, "make social security extra spending cash instead of main income source", add additional cash flow for your main business, send your children to college, create the funds to just be able to relax, even a pay for new home in the country. Everything you always wanted and need is now possible and totally up to you to decide to move forward. Your cash filled future is sitting at your fingertips at this moment. With a click of a mouse you can register free and embark on a financially sound future that can be beyond your wildest dreams and imagination. It's completely up to you because you're the one who has to decide to act; no one can do that for you. As a human being, you deserve a good living. You are worth it, you know?

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Why will **"In the Black"** online auction work for me much less anybody else? Over 30 years ago the founder of CountryMLS.net working with IBM and a major worldwide corporation created an "Intranet" computing system whose foundational principles are still in effect today and used by most every major corporation in the entire world. An Intranet system is the exactly the same as the Internet, with one exception, Intranet systems join companies and their people together in all their divisions. It is called a "closed system" as the general public cannot use it. Have you ever gone to the store looking for a product and the clerk said, let me look on our companies computer. The clerk typed in what you were looking for and when that was done all other stores were immediately checked for the product. That's an Intranet system that is "closed" to the general public. Know anything about the stock market, or FOREX currency market? This is the same theory, but they are known as Intranet/Internet, meaning the general public can get into part but not all of the system. The Internet simply does exactly the same thing as the store clerk, but it expanded openly into the homes of hundreds of millions of people. Instead of being a "closed" system the Internet is an "open" system to the entire world. **"In the Black" online auction** was created as an "open system", open to your waiting customers worldwide to come to your "store" and look by themselves for what they want. Once they find it, they make a simple purchase online 24 hours a day, and more often than not without you even knowing about it until you check your email. Can you imagine the power there? Hundreds of millions of people are able to look at your **"In the Black" online auction** every minute of the day and make a purchase. Almost hard to believe a system of earning money could be so good yet so simple. You can make money truly while you are sleeping, on vacation, or just relaxing in the sun, or asking a store clerk for a product.....

Fun and games, classic, hot rod, or not vehicles are excellent items always. "In the Black" online auction can be an exceptional source for the American dream and parts for them also. Hundreds of millions of people use vehicles of all types and by parts for the also. Big business.

Guess what the number one selling item is in the world? Give up? Collectible money. **"In the Black" online auction** has a special category for these items. There are many of them, so don't be afraid to request a special category for your collection.

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Want ads can be "In the Black" gold mines. Many times people place "wanted ads" which say "Sell to me!". I'm "wanting" to buy something, If you don't have it find it and sell it to me. The wanted ads are a very good tool for **"In the Black"** members. After you sign up, remember to check the "wanted ads" and place your wanted ads also.

Special item and product categories listed on **"In the Black" online auction.** We know auctions and have the initial categories, but we're also new. So please feel free to ask us to open up a new category for you. No problem.

"In the Black" online auction knows its job. One of the main responsibilities of **"In the Black" online auction** is to drive traffic to you. That's the easy part, if you have the tools and resources we do. Your job it to make money selling items. Kind of a simple thing, isn't it? This we guarantee, we'll do our part.

Consignment selling is a great way to start your own "In the Black" online auction bustling business. Selling things on consignment simply means, you don't pay for an item until it is sold. Consignment selling saves time and upfront money. Many people want to start a business, but they're a little short on cash. Consignments can be a good way to go, but sometimes require some extra research work. Consignors will many times set someone up with pictures, brochures and sales materials that can be advertised for sale. Once sold, the product is then delivered and the 'auctioneer" then pays for the product keeping their profits.

Keep your eye on what others are selling on "In the Black" online auction. This also includes other auctions. Find out what is selling on other auctions and put that on **"In the Black"**. You won't have any competition to speak of. Don't make quick decisions about what is a good seller or not. By watching close you will start to gain a tremendous education about what sells and how to sell it.

A truly wonderful thing about "In the Black" online auction is: you don't have to be a computer whiz to use it. Using **"In the Black" online auction** is quite user friendly and very straightforward. Thousands of man-hours was involved in developing the software and system with the members in mind. They want to sell things and make money, not become a computer whiz kid. **"In the Black" online auction** is an award winning effort to make things easier for those that are not interested in becoming "computer savvy", so **"In the**

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Black" online auction was designed to help you sell things and make money. After all isn't that your intent? So sit back, enjoy and concentrate on making money. We'll continue to do the rest for you.

We won't even charge you a registration fee. The reason we don't charge registration fees is we feel that if you don't get results you certainly should have paid for nothing. We operate on the honor system. If we help you make money by providing the resources and services to do such, then and only then we should receive some form of compensation.

"In the Black" online auction is basically a public sale. The object is for the items to be sold to the highest bidder. All things are sold at auction, even a loaf of bread. To give an example, if you go to the supermarket for a loaf of bread and you pay your \$2.00, the bread is your to take home. If you go to the same supermarket the next day to buy a loaf of bread and the price is now \$200.00 a loaf, you won't pay it, especially if you can get it across the street for \$2.00. That is an auction. There is really nothing special about an auction, other than offering a good product for what the market will bear, just like the supermarket does. You just offer the product and see what the public will pay. To keep your repeat customers coming back, give them good service and fair prices. Good service they don't pay for, but will keep coming back to get. Product prices are secondary, but hold a close place to service. Service and price go hand-in-hand. The nice thing is, when you give good service and good prices, your customers will tell others.

"In the Black" online auction can be your partner in ticket to success. **"In the Black" online auction** wants to make you an outstanding success. By helping you get to where you want to be, we to have to give the good service also. We also have to give good service coupled with reasonable fees. We also know that by giving you good service, you will tell others and they will come do business with us also. You see; we know and understand we have to practice what we preach.

Come join us. We would like to have you aboard.

The Staff at:

"In the Black" online auction

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